Company Tracking Number: 5521

TOI: L08 Life - Other Sub-TOI: L08.000 Life - Other

Product Name: Part 2 Application

Project Name/Number: AAA/84/84

Filing at a Glance

Company: AAA Life Insurance Company

Product Name: Part 2 Application SERFF Tr Num: FRCS-127131144 State: Arkansas TOI: L08 Life - Other SERFF Status: Closed-Approved-State Tr Num: 48602

Closed

Sub-TOI: L08.000 Life - Other Co Tr Num: 5521 State Status: Approved-Closed

Filing Type: Form Reviewer(s): Linda Bird

Authors: Jana Finlay, Kevin Wiggs Disposition Date: 05/03/2011

Date Submitted: 04/27/2011 Disposition Status: Approved-

Closed

Implementation Date Requested: On Approval

State Filing Description:

General Information

Project Name: AAA/84 Status of Filing in Domicile: Not Filed

Project Number: 84 Date Approved in Domicile:

Requested Filing Mode: Review & Approval Domicile Status Comments: This filing has not

yet been submitted to the domicile state (MI).

Implementation Date:

Explanation for Combination/Other:

Submission Type: New Submission

Market Type: Individual Market Type:

Overall Rate Impact: Filing Status Changed: 05/03/2011

State Status Changed: 05/03/2011

Deemer Date: Created By: Kevin Wiggs

Submitted By: Kevin Wiggs Corresponding Filing Tracking Number:

Filing Description:

We have been retained by AAA Life Insurance Company to file the enclosed form for approval in your state.

Our fee of \$50 has been sent by EFT on this same date.

We are submitting the enclosed form on behalf of AAA Life Insurance Company ("AAA Life" or "the Company") for your review and approval. It is being submitted in final printed format; however, AAA Life reserves the right to change fonts, layouts, or company logo/address. AAA Life certifies that the font size will never be less than the minimum 10-point as required by your state. Once approved, this form will be marketed on a general basis through both the Company's American Automobile Association Clubs and independent agents. No part of this filing contains any unusual or possibly

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controversial items from normal Company or industry standards.

Upon approval and implementation, this application will replace Part 2 application form LF80202APP, which was approved by your Department on 1/28/2011 (SERFF Tracking # FRCS-126987253, your state file number 47802). This form is similar to the prior approved form, subject to the changes noted below. These modifications do not materially change the questions; however the Company has re-arranged a few of the questions, and removed some ambiguous wording or reduced the look-back period for certain questions. The modifications are as follows:

On Page 1:

- 1. The Company has added the word 'Individual' to title of form, for purposes of clarification. This was revised on all 3 pages of the form.
- 2. The Company has added a new question under 'PROPOSED INSURED INFORMATION': "Are you employed by the Armed Forces or are you a member of the Reserves? _Yes _No"
- 3. For purposes of clarification, the Company has re-worded the first question to read:
- "1. Heart disorder, including chest pain, circulatory disorder, high blood pressure or elevated lipids (cholesterol or triglycerides)?"

On Page 2:

- 1. Moved question 19 to "Additional Information", renumbered & revised to read:
- "24. Do you consume alcoholic beverages?"
- 2. The Company renumbered the subsequent question from 20 to 19.
- 3. Moved question 21 to Additional information, renumbered & revised to read:
- "25. Have you in the past 5 years been convicted of driving under the influence of alcohol or drugs, reckless driving, had your license denied, suspended or revoked, or been ticketed for a moving violation?"

 (Note, this changes the look-back from 7 to 5 years.)
- 4. The Company renumbered the subsequent question from 22. to 20, and questions 23, 24 & 25 were renumbered appropriately to 21., 22. & 23.
- 5. The Company revised wording for question 22 (formerly q 24) to delete "medical investigations". Revised question now reads:
- "22. Been advised to have surgery, testing or hospital care not already mentioned?"
- 6. Finally, the Company has reworded question 26, under "Additional Information" to read:

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Product Name: Part 2 Application

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"26. Have you, in the past 2 years, been treated, examined or advised by a member of the medical profession or been advised by a member of the medical profession to get specified medical care which was not completed, such as any hospitalization, surgery or diagnostic test (except those tests related to the HIV Virus)?"

This Part 2 application will be completed via a telephone interview performed by a third party vendor, representatives of whom are licensed agents and have been appointed by AAA Life. The applicant's voice signature will be obtained for Part 2.

The interview begins with an explanation to the applicant about the process. During this part of the interview, the applicant is informed that the entire interview will be recorded. The identity of the interviewee is verified, and a few general questions are asked. The second part of the interview includes the underwriting/medical questions appearing on the application.

The applicant is given the choice of providing a voice signature, or receiving a hard copy of Part 2 for them to sign. In all cases, Part 2 of the application is attached to and becomes a part of the issued Policy, along with Part 1 of the application. The applicant therefore has a final chance to review all responses to the application a final time.

To the best of our knowledge, this filing is complete and intended to comply with the insurance laws of your jurisdiction.

If you have any questions or need additional information, please call toll-free 1-800-927-2730. Thank you for your assistance.

Company and Contact

Filing Contact Information

Kevin Wiggs, Compliance Specialist kevin.wiggs@firstconsulting.com 1020 Central 800-927-2730 [Phone] 2736 [Ext]

Suite 201 816-391-2755 [FAX]

Kansas City, MO 64105

Filing Company Information

(This filing was made by a third party - FC01)

AAA Life Insurance Company CoCode: 71854 State of Domicile: Michigan

17250 Newburgh Road Group Code: Company Type: Livonia, MI 48152 Group Name: State ID Number:

(734) 805-2958 ext. [Phone] FEIN Number: 52-0891929

 SERFF Tracking Number:
 FRCS-127131144
 State:
 Arkansas

 Filing Company:
 AAA Life Insurance Company
 State Tracking Number:
 48602

Company Tracking Number: 5521

TOI: L08 Life - Other Sub-TOI: L08.000 Life - Other

Product Name: Part 2 Application

Project Name/Number: AAA/84/84

Filing Fees

Fee Required? Yes
Fee Amount: \$50.00
Retaliatory? No

Fee Explanation: AR fee of \$50 per form.

Per Company: No

COMPANY AMOUNT DATE PROCESSED TRANSACTION #

AAA Life Insurance Company \$50.00 04/27/2011 47012953

Company Tracking Number: 5521

TOI: L08 Life - Other Sub-TOI: L08.000 Life - Other

Product Name: Part 2 Application

Project Name/Number: AAA/84/84

Correspondence Summary

Dispositions

Status	Created By	Created On	Date Submitted
Approved- Closed	Linda Bird	05/03/2011	05/03/2011

Company Tracking Number: 5521

TOI: L08 Life - Other Sub-TOI: L08.000 Life - Other

Product Name: Part 2 Application

Project Name/Number: AAA/84/84

Disposition

Disposition Date: 05/03/2011

Implementation Date:
Status: Approved-Closed

Comment:

Rate data does NOT apply to filing.

Company Tracking Number: 5521

TOI: L08 Life - Other Sub-TOI: L08.000 Life - Other

Product Name: Part 2 Application

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Schedule Item Schedule Item Status Public Access

Supporting DocumentFlesch CertificationYesSupporting DocumentApplicationNoFormIndividual Life Insurance Application (PartYes

2)

Company Tracking Number: 5521

TOI: L08 Life - Other Sub-TOI: L08.000 Life - Other

Product Name: Part 2 Application

Project Name/Number: AAA/84/84

Form Schedule

Lead Form Number: LF80202APPr

Schedule	Form	Form Type	Form Name	Action	Action Specific	Readability	Attachment
Item	Number				Data		
Status							
	LF80202AF	PApplication,	Individual Life	Initial		50.100	LF80202APPr
	Pr	Enrollment	Insurance Application	า			Non-
		Form	(Part 2)				Compact Part
							2_john
							doe.pdf

[App ID:]



Application for Individual Life Insurance Part 2

17900 N. Laurel Park Dr. Livonia, MI 48152 (800) 624-1662

PROPOSED INSURED INFORMATION				
Full Legal Name				Social Security Number
John Doe			11.0 0'''	123-45-6789
State/Country of Birth Any Country			U.S. Citizen ☑ Yes □ No	Permanent Resident ☑ Yes □ No
	Number	Alien Registration (Green		Expiration Date of Visa/Green Card
	OR		,	•
Employer Name ABC Employer		Employer Address	Any Street, Any City	
Is this business coverage? If app	plicable, list Partners'			by the Armed Forces or are you a
☐ Yes ☑ No Total	I Insurance Coverage:			Reserves? ☐ Yes ☑ No
	IF PROPOSED INSURED HA	i e		
Spouse's/Parent's Annual Income \$ 100,000)	Total Life Insurance Cove	erage on Spouse/Paren	t
\$ 100,000	IE DDODOSED II	\$ 100,000 NSURED IS A MINOR OR	CHILD	
Does Father Have Life Insurance	?	Total Coverage \$100,0	00	
Does Mother Have Life Insurance	e?	Total Coverage \$100,00	00	
Do All Siblings Have Life Insuran	ce?	Total Coverage for Each	Sibling \$100,000	
	MEDICAL AND UNDERWRITIN	NG INFORMATION FOR F	PROPOSED INSURED	
Primary Care Physician Name, A	ddress, and Phone Number			
Any Physician, 123 Any Str	reet, Any City			
Height Weight 6 ft 0 in 200 lb	In the last 12 months, ha	ve you lost more than 20 p	oounds?	☐ Yes ☑ No [☐ N/A]
Have you <u>ever</u> been diagnosed, treated, or advised to seek treatment by a member of the medical profession for:				
Heart disorder, including ches	t pain, circulatory disorder, high blo	ood pressure or elevated li	pids (cholesterol	☐ Yes ☑ No [☐ N/A]
or triglycerides)?				
2. Stroke, Transient Ischemic Attack (TIA or mini-stroke), or seizure?				☐ Yes ☑ No [☐ N/A]
3. Diabetes, thyroid disorder, pancreatic disorder, liver disorder including, but not limited to, hepatitis, or kidney disorder?			☐ Yes ☑ No [☐ N/A]	
4. Lung or chronic respiratory dis	sorder including, but not limited to,	sleep apnea or asthma?		☐ Yes ☑ No [☐ N/A]
5. Cancer or tumor, cyst, or grow	/th?			☐ Yes No [☐ N/A]
6. Rheumatoid Arthritis, Lupus, N	Multiple Sclerosis, or other autoimm	nune or connective tissue of	disorder?	☐ Yes ☑ No [☐ N/A]
7. Acquired Immune Deficiency S Immunodeficiency Virus) infec	Syndrome (AIDS), AIDS Related Cotton?	omplex (ARC), or HIV (Hu	man	☐ Yes ☑ No [☐ N/A]
Have you <u>ever</u> :				
8. Had a parent or sibling diagno cancer, or diabetes?	sed or treated by a member of the	medical profession for hea	art disease,	☐ Yes ☑ No [☐ N/A]
Had a parent or sibling diagno disease or Huntington's disease	sed or treated by a member of the se?	medical profession for Pol	ycystic Kidney	□ Yes ☑ No [□ N/A]
10. Been denied coverage or rate	ed an extra premium for life insurar	nce?		☐ Yes ☑ No [☐ N/A]
11. Been arrested, charged, or convicted of a felony or misdemeanor other than a traffic violation?			tion?	☐ Yes ☑ No [☐ N/A]

[App ID:]



Application for Individual Life Insurance Part 2

17900 N. Laurel Park Dr. Livonia, MI 48152 (800) 624-1662

CO	sed any illicit drugs not prescribed by a physician, or have been advised to, or received treatment or				
13. Us	unseling for drug or alcohol use?	☐ Yes ☑ No [☐ N/A]			
	sed any tobacco or nicotine product in any form including hookahs or bidis?	☐ Yes ☑ No [☐ N/A]			
-	you in the <u>past 10 years</u> been diagnosed, treated, or advised to seek treatment by a member of edical profession for:				
	ental or emotional disorders, including, but not limited to, anxiety, depression, bipolar, schizophrenia, ementia, eating disorders, or attempted suicide?	□Yes ☑No [□N/A]			
	ny central nervous system disorder including, but not limited to, Amyotrophic Lateral Sclerosis (ALS), arkinson's, Alzheimer's, Huntington's disease, or Cerebral Palsy?	□ Yes ☑ No [□ N/A]			
16. Di	gestive system, intestinal or stomach disorder, ulcer, or colitis?	☐ Yes ☑ No [☐ N/A]			
17. Cł	nronic pain or fibromyalgia?	☐ Yes ☑ No [☐ N/A]			
Have y	you in the <u>past 10 years</u> :				
	articipated in sky diving or hang gliding, scuba or skin diving, automobile, motorcycle, boat or hydroplane cing, mountain or rock climbing, or do you plan to participate in these activities within the next 2 years?	☐ Yes ☑ No [☐ N/A]			
Have y	you in the past 7 years:				
19. Fil	ed for bankruptcy?	☐ Yes ☑ No [☐ N/A]			
20. Pi	oted an aircraft, planned to pilot an aircraft, or studied to pilot an aircraft as a Student Pilot?	☐ Yes ☑ No [☐ N/A]			
Have y	you in the past 5 years been treated by a member of the medical profession and:				
21. Ap	oplied for or received income benefits for injury, sickness, or disability, or are you currently disabled?	☐ Yes ☑ No [☐ N/A]			
22. Be	een advised to have surgery, testing or hospital care not already mentioned?	☐ Yes ☑ No [☐ N/A]			
23. Ta	ken prescribed medications or are you currently taking any medications?	☐ Yes ☑ No [☐ N/A]			
Additi	Additional Information:				
24. Do	you consume alcoholic beverages?	☐ Yes ☑ No [☐ N/A]			
	ave you in the <u>past 5 years</u> been convicted of driving under the influence of alcohol or drugs, reckless iving, had your license denied, suspended or revoked, or been ticketed for a moving violation?	☐ Yes ☑ No [☐ N/A]			
be	ave you, in the <u>past 2 years</u> , been treated, examined or advised by a member of the medical profession or een advised by a member of the medical profession to get specified medical care which was not completed, ch as any hospitalization, surgery or diagnostic test (except those tests related to the HIV Virus)?	☐ Yes ☑ No [☐ N/A]			
27. Ha	ave you in the past 12 months or do you in the next 2 years intend to reside outside of the U.S. or Canada?	☐ Yes ☑ No [☐ N/A]			
28. Ar	e you <u>currently</u> employed and actively working?	☐ Yes ☑ No [☐ N/A]			
	REMARKS				

[App ID:]



Application for Individual Life Insurance Part 2

17900 N. Laurel Park Dr. Livonia, MI 48152 (800) 624-1662

REMARKS CONT	TINUED
Any person who knowingly presents a false statement in an application for insurar state law.	nce may be guilty of a criminal offense and subject to penalties under
I declare that all statements and answers in this application and any questionnair	e or declaration of insurability completed in connection with this
application are, to the best of my knowledge and belief, true, complete, and correct coverage will be issued and will be attached to and made a part of the insurance part of th	
Signed at (City and State)	Date
Any City, Any State	1/1/2011
Signature of Proposed Insured	Signature of Owner (If Other Than Proposed Insured)
John Doe	
Signature of Parent or Legal Guardian	
(If Proposed Insured is a Minor)	

Company Tracking Number: 5521

TOI: L08 Life - Other Sub-TOI: L08.000 Life - Other

Product Name: Part 2 Application

Project Name/Number: AAA/84/84

Supporting Document Schedules

Item Status: Status

Date:

Satisfied - Item: Flesch Certification

Comments: Attachments: AR CoC.pdf AR RDB.pdf

Auth_AAA_2011.pdf

STATE OF ARKANSAS CERTIFICATION OF COMPLIANCE

Company Name: AAA Life Insurance Company

Form Title(s): Individual Life Insurance Application (Part 2)

Form Number(s): LF80202APPr

I hereby certify that to the best of my knowledge and belief, the above form(s) and submission complies with Reg. 19, as well as the other laws and regulations of the State of Arkansas.

Robert J. Dotson

Vice President, Secretary and General Counsel

April 20, 2011

Date

STATE OF ARKANSAS READABILITY CERTIFICATION

COMPANY NAME: AAA Life Insurance Company

This is to certify that the form(s) referenced below has achieved a Flesch Reading Ease Score as indicated below and complies with the requirements of Ark. Stat. Ann. Section 66-3251 through 66-3258, cited as the Life and Disability Insurance Policy Language Simplification Act.

Form Number	Score
LF80202APPr	50.1

Robert J. Dotson

Vice President, Secretary and General Counsel

April 20, 2011

Date



Robert J. Dotson Vice President General Counsel & Secretary Chief Compliance Officer

17900 N. Laurel Park Drive Livonia, Michigan 48152 Phone: 734-779-2606 Fax: 734-805-6254 rdotson@aaalife.com

January 12, 2011

To: The Insurance Commissioner

Authorization

This letter, or a copy thereof, will authorize the consulting firm of First Consulting & Administration, Inc., Kansas City, Missouri, to represent this Company in matters before the Insurance Department.

This Authorization shall be valid until revoked by us.

AAA Life Insurance Company

Bv:

Title: Vice President, General Counsel

and Secretary